

2022 Inglis

# YEARLING

Sales Series



Inglis



# Sell

WHERE YOUR YEARLINGS MAKE

# more.

8.8%

**HIGHER AVERAGE**

**INGLIS** YEARLINGS SOLD AT A HIGHER AVERAGE IN 2021 THAN YEARLINGS SOLD BY THE NEAREST COMPETITOR

88.8%

**AVERAGE CLEARANCE RATE**

**4.1% HIGHER** THAN THAT ACHIEVED BY THE NEAREST COMPETITOR

Delivering **THE BEST** results...

24

\$1M+ LOTS IN 2021...

**DOUBLE** THE NEAREST COMPETITOR

95

\$500,000+ LOTS IN 2021...

846

\$100,000+ LOTS IN 2021...

**MORE** THAN ANYONE ELSE!

# INGLIS Classic

Sunday Feb. 6 -  
Tuesday Feb. 8 **SALE**



A **RECORD-BREAKING**  
SALE IN **2021**

**\$58.4M**  
TURNOVER

**23.5% increase** on 2020,  
with almost **5%** fewer  
yearlings offered

**\$101,792**  
MAIN SESSION  
AVERAGE in 2021

**17% increase** on 2020,  
**35% increase** on 2019

**225**  
**\$100,000+**  
YEARLINGS in 2021

**33% increase** on 2020,  
**50% increase** on 2019

**\$70,000**  
MEDIAN in 2021

**16.7% increase** on 2020

**92%**  
CLEARANCE RATE  
across all sessions

**351**

INDIVIDUAL LISTED BUYERS

**54**

BUYERS PER

**100**

HORSES SOLD

(Compared with 40 Buyers per 100 sold at the MM Gold Coast Yearling Sale)

## INTERNATIONAL BUYERS



from Hong Kong, China, Japan, USA, Europe, Singapore,  
New Zealand, Thailand, Macau, etc.



It's been huge, one of the busiest sales we've ever attended. **INGLIS HAS DONE AN UNBELIEVABLE JOB** with the marketing, they've gone to a new level and really promoted it and that's been reflected in the sale results. A tremendous week, we couldn't be happier. **INGLIS GETS EVERYONE HERE**, from country trainers to the top level. It's been phenomenal."

- **JAMES FERGUSON, Bell River Thoroughbreds**, who sold 10 yearlings at an average of **\$173,500** at the 2021 Classic Sale



James and Andrew Ferguson

# 2021 CLASSIC YEARLING SALE



"This is life changing. It's unbelievable. I'm lost for words. It's phenomenal. **I'M COMPLETELY IN SHOCK, IT'S JUST AN INCREDIBLE RESULT. THAT'S LIFE CHANGING FOR US. IT LITERALLY IS LIFE CHANGING.** Sorry, I'm just speechless, I can't believe this has really happened. It's unbelievable. It's been a really strong week, it's a really strong sale, plenty of buyers here, we've sold a few others really well too so we're delighted. And staggered!"

- **RICHARD McCLENAHAN, Mullaglass Stud**, who sold the **sale-topping Capitalist** - Theatric colt for **\$625,000**



"We never, ever expected that price. **THE MARKET WAS UNBELIEVABLE.** It's a huge sale. We're absolutely thrilled."

- **DEAN HAWKINS, Wentwood Grange Stud Farm**, who sold the **Almanzor** - She Is Stryking colt for **\$360,000**



"It's been an incredible sale, it's been **SERIOUSLY WELL EXECUTED BY THE INGLIS TEAM**, they put together a fantastic catalogue and **THEY WORKED BLOODY HARD TO GET SO MANY BUYERS HERE** to reward the vendors and seriously, you can't ask for more than that as a vendor. A fortnight ago there were closed borders and quarantine restrictions that Inglis had to navigate their way through but as is the case in our industry, dedication to the purpose at hand leads to deserving rewards and **I THINK THE HARD WORK DONE BY INGLIS THE PAST TWO-TO-THREE WEEKS ESPECIALLY HAS REWARDED ALL OF US.**"

- **HENRY FIELD, Newgate Farm**, who sold 29 yearlings at the 2021 Classic Sale for a gross in excess of **\$4.1m**



"We are so happy, I really thought she deserved a fair bit of money, but that is fantastic. Our previous best result was \$150,000 so this is by far **THE BEST RESULT I HAVE EVER HAD.** We have been selling here for somewhere between 16 and 18 years, we like to come here to Classic so we can stand out. **WE FEEL THAT SMALL VENDORS ARE GIVEN A BIT BETTER OF A CHANCE HERE AT CLASSIC.**"

- **SAM CROFT, Clarke & Croft Bloodstock**, vendor of the Zoustar - Empress Zakynthos filly who realised \$450,000.



"I've had **MORE HORSES ON MY LIST AT THIS SALE THAN I EVER HAVE HAD AT CLASSIC BEFORE** and it's a real credit to Inglis and the group of horses they've put together. This sale has had some fantastic graduates and we've spent some time as a team in the office going through all that and we felt **THIS IS A VERY IMPORTANT SALE** and one we need to be active at, just given the success of these colts that are winning the races we're really trying to win."

- **JAMES HARRON, Bloodstock Agent**, purchaser of 6 yearlings at the 2021 Classic Yearling Sale



# INGLIS Premier

Sunday Feb. 27 -  
Tuesday Mar. 1 SALE

THE **HIGHEST-GROSSING**  
EVER IN **2021** with a top  
price of **\$1,100,000**

**OVER \$72M**  
TURNOVER

**25.9% increase** on 2020

**\$139,284**

MAIN SESSION  
AVERAGE in 2021

**9.5% increase** on 2020 when  
77 fewer horses were sold

**280**

**\$100,000+**  
YEARLINGS in 2021

**16% increase** on 2020,  
**46% increase** on 2019

**87**

**\$200,000+**  
YEARLINGS in 2021

**25.7% increase** on 2020,  
**63% increase** on 2019

**\$80,000**

MEDIAN in 2021

**88.4%**

CLEARANCE RATE  
across all sessions

**335**

INDIVIDUAL LISTED BUYERS

**53**

BUYERS PER

**100**

HORSES SOLD

(Compared with 40 Buyers per 100 sold at the MM Gold Coast Yearling Sale)

## INTERNATIONAL BUYERS



from Hong Kong, China, Japan, USA, Europe, Singapore,  
New Zealand, Thailand, Macau, etc.



I can't thank Inglis enough, **THE BUYERS THEY HAVE HAD HERE HAVE BEEN PHENOMENAL.** To think we were in lockdown here a fortnight ago but **THE INGLIS TEAM HAVE RALLIED EVERY BUYER YOU COULD POSSIBLY ASK FOR AT A SALE,** full credit to Inglis and to all our clients."

- **PHILIP CAMPBELL, Blue Gum Farm,** leading vendor by aggregate, with 27 yearlings sold through the Premier Session for a gross of over **\$5.4m.**



Patti and Philip Campbell

# 2021 PREMIER YEARLING SALE



Rhys Smith



Michael Christian



Justin Bahen



Ben & JD Hayes

"It's been terrific, we've sold 100% of the draft. We had total faith in the Inglis team...to get this up and running. To perform a live sale we're very grateful to the Inglis team and **THEY'VE MOVED HEAVEN AND EARTH TO GET EVERYBODY HERE AND IT'S BEEN TERRIFIC.**"

- **TOBY LISTON, Three Bridges Thoroughbreds**, who sold 12 yearlings for a gross of **\$2.175m**



Damon Gabbedy



Luke Simpson

"It's great. **WE KNOW WE CAN BRING OUR TOP HORSES HERE TO A TOP SALE AND EXPECT A TOP RESULT**, and get it."

- **ROBERT CRABTREE, Dorrington Farm**, breeder of the **sale-topping** Written Tycoon – Gybe colt who realised **\$1.1m**



Michael Feigate



Mark Pilkington



Mike Moroney



Will Bourne, Louis Le Metayer & Ciaran Maher

**"IT'S MIND BLOWING.** We were hoping there was going to be \$200,000 there for him so to get double that and more, it's just unbelievable. **WE'RE ABSOLUTELY DELIGHTED.** To achieve the results we have and for the great prices they have fetched, it's testament to Inglis to gather all the buyers here, they've been very active and strong."

- **LUKE SIMPSON, Glentree Thoroughbreds**, whose 6 yearlings sold **averaged \$330,000** and included the Dundee – Ruby Falls colt who realised **\$550,000**



Clinton McDonald

"This is our No.1 sale for the year, we keep bringing our A-Grade horses here. It's very strong selling here. Our biggest clients are the Victorian trainers so we want to support them with our best products. It's been brilliant. We've had a huge amount of inspections. **AS A VENDOR IT'S BEEN UNBELIEVABLE** – we were in lockdown not long ago, we were all in panic stations a bit, not knowing what was going on but what Inglis was able to create in getting buyers onto farms as well was unbelievable. **THE WORK GONE IN BEHIND THE SCENES BY INGLIS HAS BEEN PHENOMENAL.**"

- **RYAN ARNEL, Stonehouse Thoroughbreds**, who sold **21 yearlings** for **\$2.65m**



Robbie Griffiths, Dee Gess-Jones & Mathew de Kock

**"2021 PREMIER HAS BEEN OUTSTANDING.** We brought 12 horses here, all of which have sold. **IT'S BEEN AN UNBELIEVABLE BUYING BENCH,** Inglis has done a fantastic job as per usual getting everyone here. We had all the faith in the world in Inglis."

- **MATT SCOWN, Yarraman Park**, who sold all 12 yearlings offered for a gross of **\$2.23m**



Suman Hedge



Craig Rounsefell



Trent Busuttin



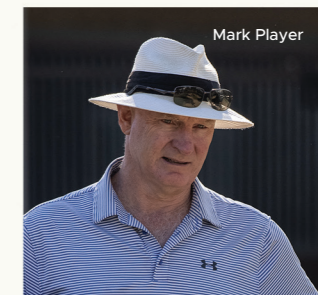
Danny O'Brien

**"IF I WAS SELLING HORSES I WOULD BE HAPPY.** When I see all the vendors high fiving and hugging each other and crying tears of joy and all the beautiful stuff, how do you think I feel? I'm on the other side of the fence! I thought we would have walked in here and ended up with 15 but I'm at 9 only. **IT'S A GREAT SALE TO BE SELLING A HORSE** and tougher to be buying a horse. It's tough."

- **MICK PRICE, Trainer**



Paul Moroney



Mark Player



Jason Richardson, Anthony Mithen & Caroline Searcy

"For him to make that sort of money today is outstanding, **JUST ABSOLUTELY AMAZING**, I'm just so thrilled. When we came here and we do our budgets etc we valued him as a \$200,000 colt at our upper limit, so a \$300,000 opening bid was not expected, you might say, let alone a final price of \$600,000. Thanks to Inglis, it's been fantastic, there's people everywhere. It's pretty surreal in reality. **THE MONEY THAT'S CHANGING HANDS IS INCREDIBLE.**"

- **SEAN DINGWALL, Caithness Breeding**, who sold the Capitalist – Asheerah colt for **\$600,000**



Mark Kavanagh & Kelly Skillecorn



Matt Laurie, Harris Li & Rachel Zhang

# INGLIS Easter SALE

Tuesday Apr. 5 -  
Wednesday Apr. 6

The **Best Yearling Sale** in Australasia



(Compared with 40 Buyers per 100 sold at the MM Gold Coast Yearling Sale)

IN **2021**

**\$134,665,000**

TURNOVER

The **2<sup>nd</sup>-highest grossing Easter Yearling Sale Ever**

**\$368,945**

AVERAGE

**\$280,000**

MEDIAN - **A Record for Easter**

**23** \$1,000,000+  
YEARLINGS

**8** \$1,000,000+  
FILLIES

Only 1 other 7-figure Yearling Filly in Australasia in 2021

**90%**  
CLEARANCE RATE

**84** \$500,000+  
YEARLINGS



There were a lot of people here, a lot of big stallion-fund groups, a lot of people looking for fillies, a lot of trainers looking for their racehorses, it was just such a **WIDE VARIETY OF BUYERS** here. The horses were out so much. It's been **A GREAT ATMOSPHERE**. Everyone I think is just so pleased to be back here in what is a fantastic complex to show horses."

- **ADAM WHITE, Vinery Stud**, who sold 17 yearlings at the 2021 Easter Yearling Sale for a gross in excess of **\$10.6m**

"There were times during yesterday when one had to question the reality of what was unfolding before you at the second and final session of the Inglis Australian Easter Yearling Sale. **WHERE ONCE A \$1 MILLION WAS A SIGNIFICANT MILESTONE**, over the past 48 hours, and yesterday in particular, **THAT MARK WAS SURPASSED WITH SUCH REGULARITY IT LOST ANY RELEVANCE AS AN ASPIRATIONAL BENCHMARK.**"

- **European Bloodstock News**,  
April 8 2021



Adam White

# 2021 EASTER YEARLING SALE

**“THE ATMOSPHERE HERE IS AMAZING.** It’s a beautiful facility and the longer it’s here, the better it gets. **THE FACILITIES ARE THE BEST IN THE WORLD.** The quality of the catalogue is outstanding, the buyer pool is incredible for under the circumstances of the virus. Inglis are a great company to deal with. **I’VE SEEN OTHER SALES IN THE WORLD AND I THINK THIS IS SUPERIOR TO WHAT I’VE SEEN ELSEWHERE.”**

- **JOHN MUIR, Milburn Creek,** who had a 100% clearance rate at the sale and a top price of **\$500,000**



Michael Kirwan & James Bester

“It was a hell of a sale. We brought nice horses and expected to have a good sale, but gee it was **VERY STRONG.** ‘Vinnie’ is a fantastic stallion and you come to Easter knowing there are going to be good sorts by him here, but to have the sale that he did, with **9 MAKING A MILLION OR MORE, WAS REALLY QUITE EXTRAORDINARY.”**

- **HARRY MITCHELL, Yarraman Park,** who sold 21 yearlings for **\$9.69m** at the 2021 Easter Yearling Sale



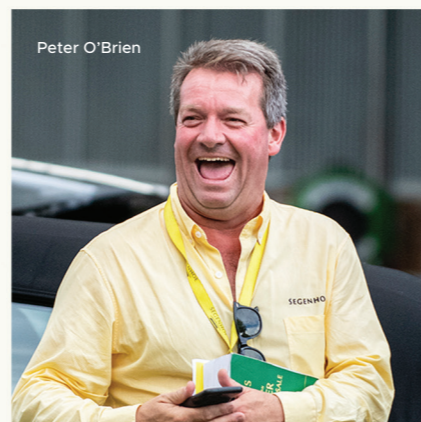
Wayne, John & Michael Hawkes

“Way above, way, way over the reserve. I’m freaking out right now, **IT’S A PERSONAL BEST FOR US. I DON’T KNOW IF IT GETS MUCH BETTER.”**

- **RAE-LOUISE KELLY, Fernrigg Farm,** who sold a Redoute’s Choice filly for **\$760,000,** a new top price for the farm



Brae Sokolski



Peter O'Brien

“It’s been quite phenomenal. **TO FEEL THE VIBE, FEEL THE ATMOSPHERE, WHEN YOU WALK INTO THAT AUDITORIUM IT IS A BUZZ WHICH I’M SURE THE REST OF THE WORLD WOULD LIKE TO FEEL AT THEIR SALES.** Inglis should take a bow. There’s no doubt this complex is one of, if not the best in the world. This is a world-class complex. Complexes around the world don’t come any better than this.”

- **TONY WILLIAMS, Newgate Farm,** who sold 17 yearlings for **\$4.6m**

“We got two I Am Invincible fillies for the same ownership earlier this year and didn’t have to pay this sort of money – I think the market has reacted and earlier this year they were probably selling for good value, it certainly looks that way now because **IT’S A LOT TOUGHER TO GET THEM HERE.”**

- **SHEAMUS MILLS, Bloodstock Agent,** purchaser of the I Am Invincible – Hips Don’t Lie filly for **\$1.95m**



Gai Waterhouse



Antony Thompson



Brett Howard, Christine & Francis Cook



Guy Mulcaster & Robert Crabtree



Dean Hawthorne



Marie Yoshida



Adrian Bott & Bruce Slade



Michael O’Keeffe & Bryce Heys



Annabel Neasham & Shane McGrath

“**INGLIS AGAIN HAS DONE AN AMAZING JOB.** They manage to attract people even though they can’t have all the international visitors here. But they still have the atmosphere, the big buyers are here and the others are online. Somehow they’ve managed to pull it off again. The No.1 thing about this complex is safety. Feeling safe here, your horses are safe because the parade aisles are wider, there’s three different surfaces to walk horses on, you can stand either side to watch the horses walk, and **THE LAYOUT IS BRILLIANT.”**

- **FRANCIS COOK, Mystery Downs,** who sold the Pierro – Lasqueti Spirit colt for **\$850,000**



Ron & Judy Wanless



Tom Magnier, MV Magnier & Chris Waller



Teo Ah Khing

INGLIS  
**Gold** SALE Thursday Apr. 21 -  
 Friday Apr. 22

A RECORD-BREAKING  
 SALE IN **2021**

“Sometimes one person’s bad luck is another’s good luck and **THERE’S NO DOUBT THE TIMING HAS HELPED US GET SUCH A GREAT PRICE TODAY**. We thought she was a \$120,000 yearling at Premier, we put a \$100,000 reserve on her today and to get \$260,000 for her is just absolutely wonderful. **THERE WAS A LOT OF INTEREST IN HER, SHE HAD 15 X-RAY HITS WHICH IS BIG FOR ANY SALE** so we’re delighted with the result.”

- BRENT GRAYLING, Supreme Thoroughbreds, who offered the sale-topping Extreme Choice – French Origins filly who sold for \$260,000

**\$4,982,250**  
 TURNOVER

New Record Price  
**\$260,000**  
 5 \$100,000+ lots in 2021

**263**  
 YEARLINGS SOLD

**86%**  
 CLEARANCE RATE



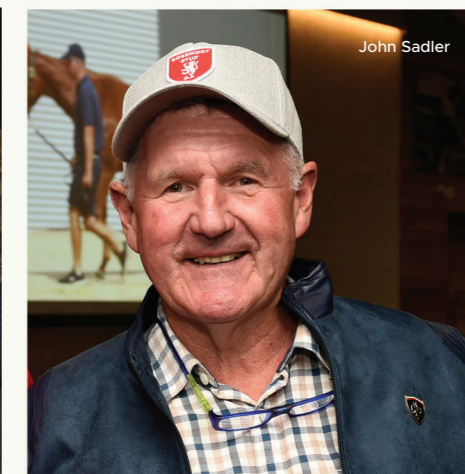
**173** INDIVIDUAL LISTED BUYERS

**66** BUYERS PER **100** HORSES SOLD

**BUYERS** from EVERY state of Australia, as well as Hong Kong, China, Singapore & Philippines

“She’s a terrific example for the Gold Sale whereby a nice filly who gets a little bit more time to physically and mentally mature can really come into her own, and that’s exactly what this filly did. **IT’S BEEN A FABULOUS SALE FOR US**, we’ve sold from \$6000 to \$200,000 to a broad range of buyers **AND WE COULDN’T BE HAPPIER**. We were leading vendor at Premier and now leading vendor at Gold which is a great testament to what we do at home. **WE’RE BLOODY RAPT**.”

- PHILIP CAMPBELL, Blue Gum Farm, who sold all 21 yearlings offered for a combined \$874,000, including a Headwater filly who sold for \$200,000 (pictured left)



# HTBA <sup>INGLIS</sup> May SALE

Sunday May 1 - Monday May 2

**\$100 from every entry fee and 1.5% of sales commission** from the sale is donated to the **HUNTER THOROUGHBRED BREEDERS ASSOCIATION** which promotes research, education and employment within the thoroughbred industry

A **RECORD-BREAKING** SALE IN **2021**

**\$5,247,250** TURNOVER

**24 \$50,000+** YEARLINGS

**279** YEARLINGS SOLD

**85%** CLEARANCE RATE

"On pedigree he could have got into Classic but being a November foal, he was just a little bit behind so on the advice of Inglis, we decided to keep him until this sale, particularly because this sale was here at Riverside instead of Scone and it did him so much good because he's just matured so much. **HE WAS REALLY BUSY ALL WEEK AND THERE HAVE BEEN SOME VERY GOOD PEOPLE LOOK AT HIM, PEOPLE I REALLY RESPECT IN THE INDUSTRY.**"

- **PETER STEWART, Huntworth Stud**, who sold the Capitalist - Glistening Light colt for **\$140,000**



**196** INDIVIDUAL LISTED BUYERS

**71** BUYERS PER **100** HORSES SOLD

**BUYERS** from EVERY state of Australia, as well as Hong Kong, New Zealand, Japan, Singapore, Macau & Philippines

**THERE HAVE BEEN A LOT OF BUYERS HERE OVER THE LAST FOUR OR FIVE DAYS THAT YOU WOULDN'T HAVE SEEN AT SCONE SO HATS OFF TO INGLIS.** Obviously, with the draft that we had, we had 13 yearlings so having the facilities here at Riverside to parade these horses in a good space, a good colt like he was, in a confined space at White Park maybe there wasn't the opportunity to parade and show his strut off."

- **ADAM COOK, Kingstar Farm**, who sold 11 yearlings including the sale-topping Russian Revolution - Lucinda's Moon colt for **\$145,000**



# More, More, MORE...

## MORE G1 WINNERS...

62 G1-winning Inglis Graduates  
since 2018 – 38% more than the  
nearest competitor

## MORE WINNERS OF THE \$1M+ RACES

38 \$1m+ races won by Inglis Graduates,  
almost double the nearest competitor\*

## MORE TOP-CLASS YOUNG HORSES...

32 G1-winning Inglis 2YOs/3YOs  
since 2018... almost 20% more  
than the nearest competitor



\$2M Inglis Millennium winner  
PROFITEER



Dual G1-winning 3YO OLE KIRK



G1 VRC Oaks winner PERSONAL



\$1M Yes Yes Yes Stakes winner GYTRASH

\*Excludes races restricted to sales graduates

# 2022 INGLIS SALE DATES

SALE NAME		SALE DATES	VENUE
January Online Sale	Early	7 - 12 January	Online
	Late	21 - 26 January	
Classic Yearling Sale		6 - 8 February	Riverside
February Online Sale	Early	4 - 9 February	Online
	Late	18 - 23 February	
Premier Yearling Sale		27 February - 1 March	Oaklands
March Online Sale	Early	11 - 16 March	Online
	Late	25 - 30 March	
Australian Easter Yearling Sale		5 & 6 April	Riverside
April Online Sale	Early	8 - 13 April	Online
Gold Yearling Sale		21 & 22 April	Oaklands
April Online Sale	Late	22 - 27 April	Online
HTBA May Yearling Sale		1 & 2 May	Riverside
Australian Weanling Sale		5 May	Riverside
Chairman's Sale		6 May	Riverside
Australian Broodmare Sale		8 May	Riverside
May Online Sale	Early	6 - 11 May	Online
	Late	20 - 25 May	
Great Southern Sale		9 - 10 June	Oaklands
June Online Sale	Early	3 - 8 June	Online
	Late	24 - 29 June	
July Online Sale	Early	8 - 13 July	Online
	Late	22 - 27 July	
August Online Sale	Early	5 - 10 August	Online
	Late	19 - 24 August	
September Online Sale	Early	9 - 14 September	Online
	Late	23 - 28 September	
Ready2Race Sale		11 October	Riverside
October Online Sale	Early	7 - 12 October	Online
	Late	21 - 26 October	
November Online Sale	Early	4 - 9 November	Online
	Late	18 - 23 November	
December Online Sale		9 - 14 December	Online

\*All dates are subject to change, please refer to [inglis.com.au](http://inglis.com.au)

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